

City: *Deerfield*



Price Range: All | Properties: SFH - Condo - TwnHm

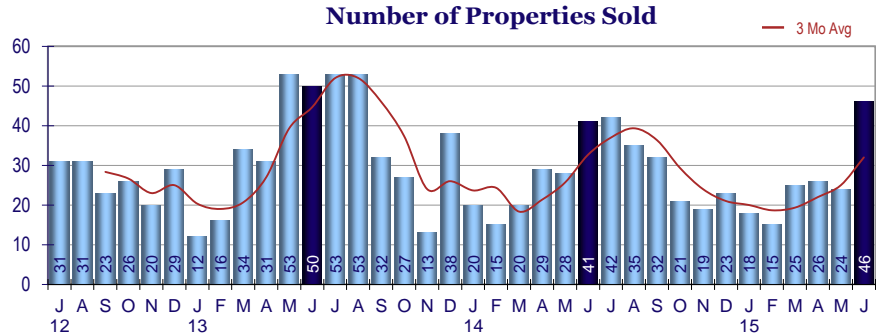
## Market Profile & Trends Overview

	Month	Trending versus*:				YTD	Trending versus*:	
		LM	L3M	PYM	LY		Prior YTD	Prior Year
Median List Price of all Current Listings	\$599,000	4%		10%				
Average List Price of all Current Listings	\$687,795	6%		9%				
June Median Sales Price	\$435,000	9%	7%	15%	12%	\$402,372	7%	4%
June Average Sales Price	\$445,657	-4%	-1%	-1%	-2%	\$443,297	2%	-3%
Total Properties Currently for Sale (Inventory)	141	3%		19%				
June Number of Properties Sold	46	92%		12%		154	1%	
June Average Days on Market (Solds)	42	-34%	-19%	-16%	0%	52	18%	24%
Asking Price per Square Foot (based on New Listings)	\$217	0%	0%	3%	0%	\$217	-0%	0%
June Sold Price per Square Foot	\$196	1%	-0%	0%	0%	\$196	0%	1%
June Month's Supply of Inventory	3.1	-46%	-37%	7%	-28%	5.5	33%	29%
June Sale Price vs List Price Ratio	96.3%	-5%	-1%	-7%	-1%	96.4%	-5%	-1%

\* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year (2014) / YTD = Year-to-date | Arrows indicate if Month / YTD values are higher (up), lower (down) or unchanged (flat)

## Property Sales

June Property sales were 46, up 12.2% from 41 in June of 2014 and 91.7% higher than the 24 sales last month. June 2015 sales were at a mid level compared to June of 2014 and 2013. June YTD sales of 154 are running 0.7% ahead of last year's year-to-date sales of 153.



## Prices

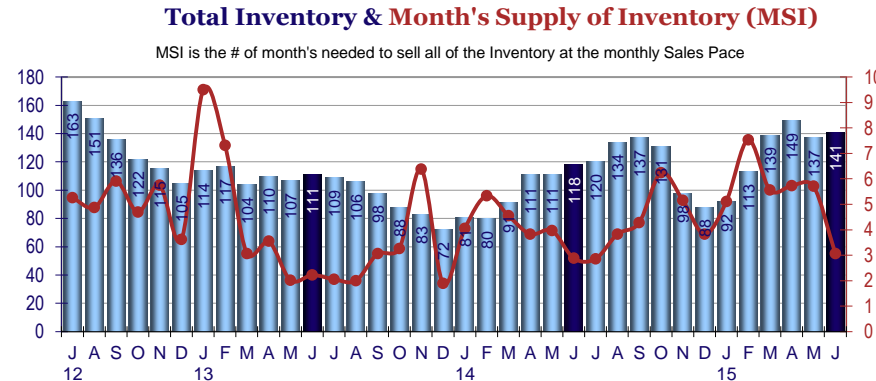
The Median Sales Price in June was \$435,000, up 15.2% from \$377,500 in June of 2014 and up 8.8% from \$399,750 last month. The Average Sales Price in June was \$445,657, down 1.4% from \$452,180 in June of 2014 and down 3.6% from \$462,441 last month. June 2015 ASP was at a mid range compared to June of 2014 and 2013.



## Inventory & MSI

The Total Inventory of Properties available for sale as of June was 141, up 2.9% from 137 last month and up 19.5% from 118 in June of last year. June 2015 Inventory was at its highest level compared with June of 2014 and 2013.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The June 2015 MSI of 3.1 months was at its highest level compared with June of 2014 and 2013.



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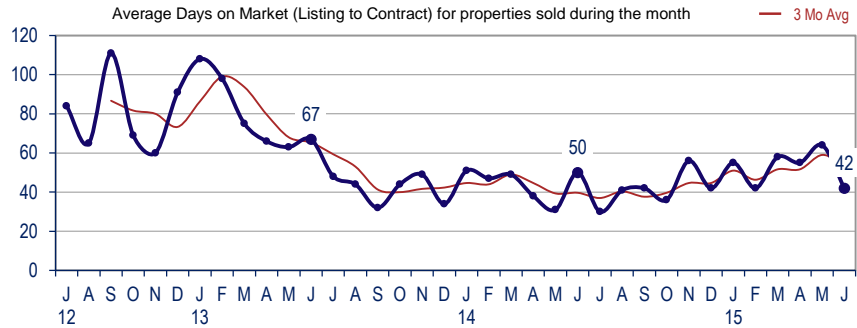


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## Market Time

The average Days On Market (DOM) shows how many days the average Property is on the market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for June was 42, down 34.4% from 64 days last month and down 16.0% from 50 days in June of last year. The June 2015 DOM was at its lowest level compared with June of 2014 and 2013.

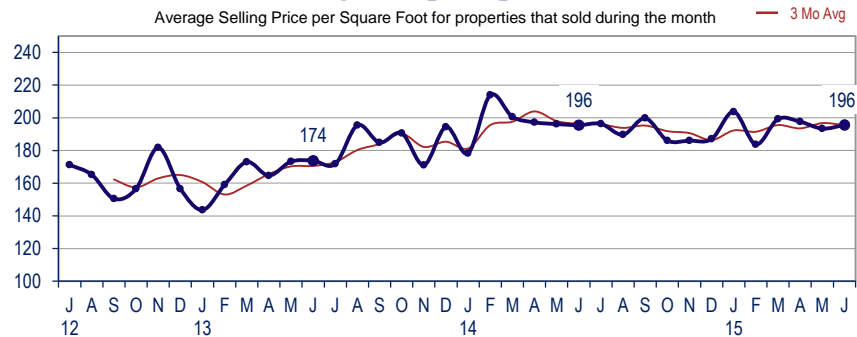
## Days On Market for Sold Properties



## Selling Price per Square Foot

The Selling Price per Square Foot is a great indicator for the direction of Property values. Since Median Sales Price and Average Sales price can be impacted by the 'mix' of high or low end Properties in the market, the selling price per square foot is a more normalized indicator on the direction of Property values. The June 2015 Selling Price per Square Foot of \$196 was up 1.1% from \$193 last month and up 0.0% from 196 in June of last year.

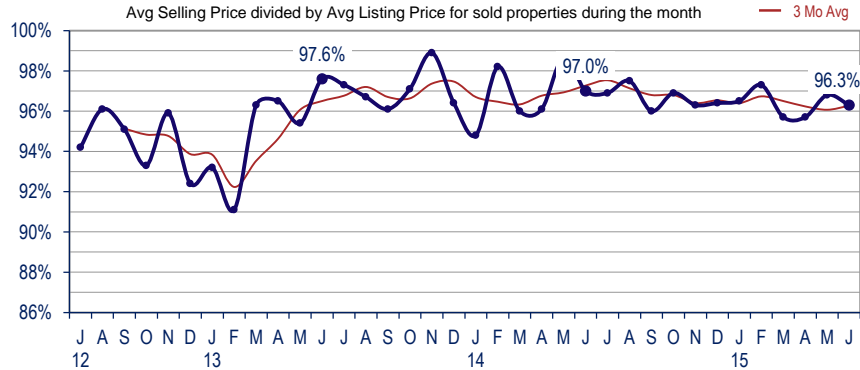
## Selling Price per Square Foot



## Selling Price vs Original Listing Price

The Selling Price vs Original Listing Price reveals the average amount that Sellers are agreeing to come down from their original list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The June 2015 Selling Price vs Original List Price of 96.3% was down from 96.8% last month and down from 97.0% in June of last year.

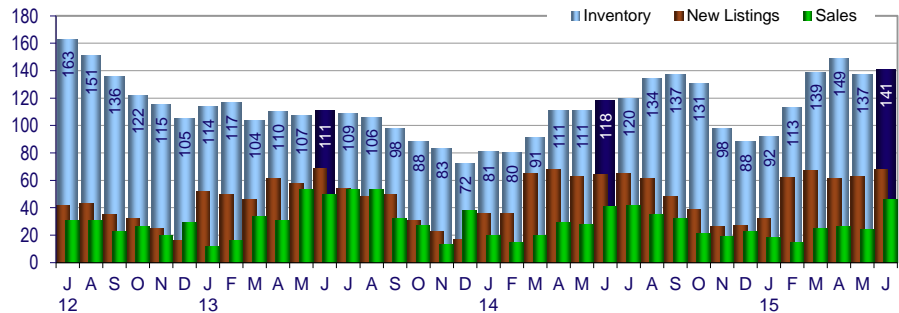
## Selling Price versus Listing Price Ratio



## Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in June 2015 was 68, up 7.9% from 63 last month and up 6.3% from 64 in June of last year.

## Inventory / New Listings / Sales





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